

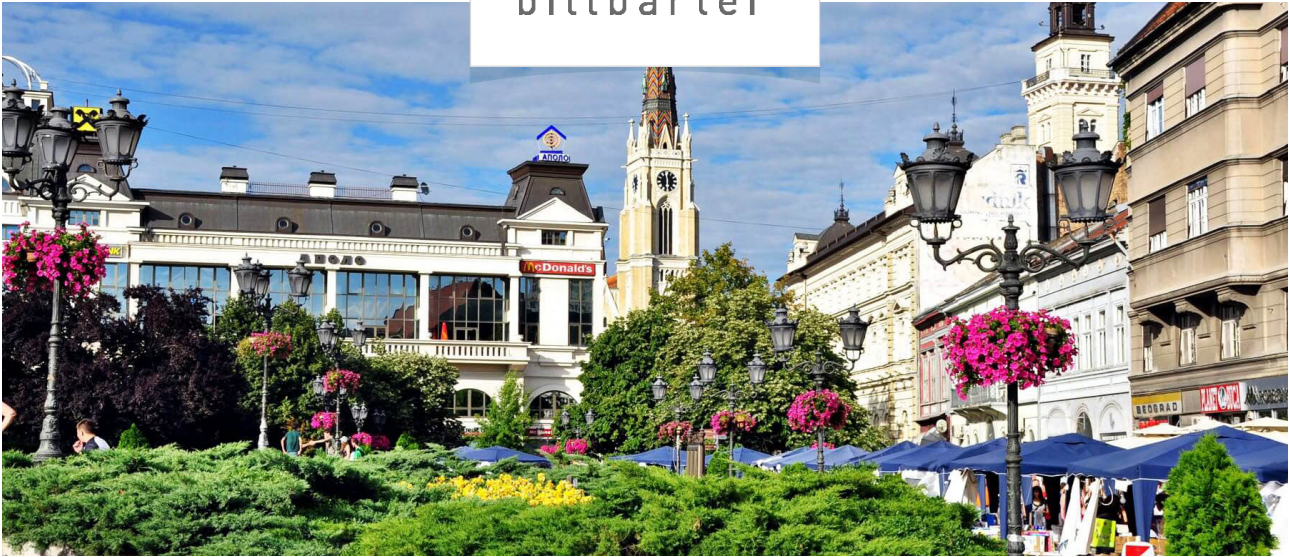
INVESTMENT

FINANCE



SERBIA

CONSTRUCTION



EXPANSION OF AN EXISTING COMPANY, SERBIA

Summary: construction company requires growth capital.

Investment: 4.100.000 EUR

Location: Novi Sad, Serbia

Term: 4 years

Interest rate: 5%

Grace period: 1 year

Year of incorporation: 1992

PROJECT OWNER

The Project owner company has offered its clients a wide scope of services spanning from the designing and engineering of architectural & civil engineering, over the building & construction, mechanical and electrical works to the electrical and mechanical works in accordance with the highest demands of the profession since 1992. The business has stable sales revenues over 1 million EUR and a positive EBITDA in the last years. The company has several successfully finished projects.

PROJECT

The subjects matter of the investment are

- ▶ Building a complex of 3 identical „green” residential buildings at the current business premises, owned by the project owner; and
- ▶ Purchase of the new location in the industrial zone of the city Novi Sad, construction of technical-production facilities and relocation of complete warehouses and mechanization.

INVESTMENT HIGHLIGHTS

- ▶ More than 15 year of experience in construction business;
- ▶ Highly skilled and experienced team, both managers and other personnel;
- ▶ Fully technically equipped;
- ▶ Very good business contacts in the public and private companies on the territory of Novi Sad;
- ▶ Design and execution of works in compliance with ISO standards;
- ▶ Low risks of failure in selling flats due to growing demand for residential space in Novi Sad and signed LOIs with local real estate agencies;
- ▶ High profitability;
- ▶ Acceptable liquidity (positive NCF);
- ▶ Positive NPV;
- ▶ IRR higher than cost of capital.

*The photo is only an illustration.